



# Judiciary of Guam

Administrative Office of the Courts  
Guam Judicial Center • 120 West O'Brien Dr • Hagåtña, Gu. 96910  
Tel: (671) 475-3544 • Fax: (671) 475-3184



DANIELLE T. ROSETE, ESQ.  
ADMINISTRATOR OF THE COURTS

HON. ROBERT J. TORRES  
CHIEF JUSTICE

HON. ALBERTO C. LAMORENA, III  
PRESIDING JUDGE

February 20, 2025

## MEMORANDUM:

To: All Prospective Bidders

From: Administrator of the Courts

Subject: **Amendment No. 4**  
**Re: IFB 25-01; Palo Alto Appliance PA-1410 & Subscription to Palo Alto Threat Prevention**

Below are responses to questions submitted to my office:

1. Exhibit B, 2 C: Installation, configuration and setup ...
  - a. Does this need to be done on-site or is remote acceptable?  
**Response: No. MIS staff will perform installation and setup.**
  - b. What are the parameters for the setup and configuration? Is there an IT specialist we can talk to about your local config?  
**Response: Please refer to question no. 1. It's not necessary to talk with MIS Staff.**
  - c. You have 'L2 Forwarding' listed with the PA-1410 specs. That is a Cisco proprietary feature. Palo Alto calls their version 'L2 Switching'. Is L2 Switching an acceptable replacement?  
**Response: YES.**
2. Referencing Exhibit C: Bond and Insurance Fees – Could you provide further clarification on the required insurance coverage and specific bonding requirements needed for this bid? Please confirm that the bid bond is 15% of the total cost of the bid.  
**Response: Please refer to Attachment C for bonding requirements. For further instructions and requirements, please refer to Exhibit A: General Terms and Conditions of the IFB.**

3. Managed Services Requirement – Please confirm that the Judiciary of Guam will not be requiring the vendor to provide managed services as part of the awarded vendor’s responsibilities.

**Response: The Judiciary will not require managed service.**

4. Exhibit B – Scope of Services (Bid No. 2) – Could you clarify whether this bid is intended as a renewal of an existing subscription, or if it requires a new purchase and implementation?

**Response: Bid item no. 2 is an existing subscription.**

5. Firewall Replacement – Will the Judiciary of Guam be replacing its existing firewall, or is this bid intended for additional security services?

**Response: No. Intended for another site.**

6. If the answer to questions 4 is yes: Please advise:

- a. User Protection Scope (Palo Alto Firewall) – How many users and endpoints will the Palo Alto firewall be required to protect under this service?

**Response: Less than 50 users.**

7. Delivery & Installation Timeline – Could you provide guidance on the expected delivery date and installation schedule for the awarded vendor?

**Response: Delivery time for bid item no. 1 is 90 days from issuance date of a Purchase Order. Installation will be determined upon inspection and acceptance of the appliance. Delivery time for bid item no. 2 is on or before March 20, 2025.**

8. Could you confirm if the Judiciary of Guam is requesting one new Palo Alto 1410 firewall while also renewing the existing (End of Sale) Palo Alto 3220 firewall?

**Response: Bid item no. 1 is for one (1) new and unused appliance for a remote site. Bid Item no. 2 is for the renewal of an existing subscriptions which will expire March 20, 2025.**

Page 3 of 3  
(Amendment no. 4 – IFB 25-01)

**Please be reminded that this Amendment shall be acknowledged in your bids. Failure to acknowledge this Amendment No. 4 shall result in disqualification from this IFB.**

Should you have any questions please contact the Procurement office at **(671) 300-7994/475-3212/3175** or email at [mantonio@guamcourts.gov](mailto:mantonio@guamcourts.gov) and [kperez@guamcourts.gov](mailto:kperez@guamcourts.gov).

  
DANIELLE T. ROSETE

cc: IFB File